

Total No. of Questions – 10]  
(2062)

[Total Pages : 2

**9618**

**M.B.A. Examination**

**MANAGEMENT PROCESS AND  
ORGANIZATIONAL BEHAVIOUR**

**Paper-101  
(Semester-I)**

Time : Three Hours]      [Maximum Marks : { Regular : 60  
ICDEOL : 70

*The candidates shall limit their answers precisely within the answer-book (40 pages) issued to them and no supplementary/continuation sheet will be issued.*

**Note :** Attempt *five* questions in all, by selecting *one* question from each of the five units. Each question carries equal marks.

**UNIT-I**

1. Define management. How do the required managerial skills differ across the organizational hierarchy? Discuss. 12
2. Discuss Taylor's contribution to management thoughts. 12

## UNIT-II

3. Why do managers plan? Discuss. Classify the types of plans organizations use. 12
4. Elaborate the process of decision-making. 12

## UNIT-III

5. Explain the meaning and types of organization. 12
6. Define Organizational Behaviour (OB). Discuss the nature and scope of OB. 12

## UNIT-IV

7. Define perception. Elaborate the perceptual process. 12
8. (a) What is the essence of content theories of motivation?  
(b) What are the barriers to effective communication in an organisation? (5+7=12)

## UNIT-V

9. Clarify the meaning and nature of :  
(a) Group and group dynamics.  
(b) Leadership. (5+7=12)
10. "Two heads are better than one". Do you agree, or disagree? Explain. What are various group decision-making techniques? 12